

Featuring: Concerns that will always arise,  
even for families with a net worth below \$10,000,000

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Fortieth Annual



**NOTRE DAME**  
TAX & ESTATE PLANNING INSTITUTE

Notre Dame®  
Tax & Estate  
Planning Institute



**Century Center**  
South Bend, Indiana  
November 13-14, 2014



# Fortieth Annual Notre Dame® Tax and Estate Planning Institute

Total for Thursday and Friday: 17 hours (including 2 hours of ethics\*), depending on the accrediting body

## WEDNESDAY, NOVEMBER 12, 2014

3:30 p.m. - 5:30 p.m. **Wednesday Afternoon Informal Bonus (No Credits): Running the Numbers for Commonly-Used Estate Planning Techniques and Products: How to Evaluate if They are Financially Viable** ..... Recital Hall  
*Kenneth Crotty; Christopher Denicolo; Alan Gassman, Clearwater, Florida*

## THURSDAY, NOVEMBER 13, 2014

8 hours  
1 hour ethics

8:00 a.m. **Welcoming Ceremonies**..... Hall A  
*Nell Jessup Newton, Joseph A. Matson Dean and Professor of Law, Notre Dame, Indiana  
Jerome M. Hesch, Miami, Florida*

8:10 a.m. - Session 1 (60 mins)  
**NIIT Picking: Trusts, Retirement Benefits and the 3.8% Surcharge**..... Hall A  
*Natalie B. Choate, Boston, Massachusetts*

**A** Choose from the following sessions which are scheduled to run concurrently **B**

9:10 a.m. - Session 2A (60 mins)\* ethics  
**Asset Protection Due Diligence: What Lawyers Must do to Protect Themselves**  
*Jeff Verdon, Newport Beach, California*

10:10 a.m. - Break  
10:25 a.m. - Session 3A (60 mins)  
**The IRS's Recent Attacks on Private Annuities, SCINs and Installment Sales to Grantor Trusts: How to Properly Structure these Techniques**  
*Jonathan G. Blattmachr, New York, New York*

11:25 a.m. - Session 4A (60 mins)  
**Changing the Unchangeable? Modifying Irrevocable Trusts by Reformation, Construction, Decanting or Early Termination**  
*Diana S.C. Zeydel, Miami, Florida*

12:25 p.m. **Luncheon - No Speaker** ..... Great Hall

**A** Choose from the following sessions which are scheduled to run concurrently **B**

1:45 p.m. - Session 5A (60 mins)  
**Evaluating the Different Forms of Life Insurance Policies and Complexities in How They are Valued**  
*Don Jansen, Austin, Texas*

2:45 p.m. - Session 6A (60 mins)  
**The Ascendancy of Income Tax Planning Using Estate Planning Techniques**  
*Neill McBryde, Charlotte, North Carolina*

3:45 p.m. - Break  
4:00 p.m. - Session 7A (60 mins)  
**"Blinking Trusts:" When Grantor Trusts Become Complex Trusts or Complex Trusts Become Grantor Trusts: The Income Tax Conundrum**  
*Laura Peebles, Washington D.C.*

5:00 p.m. - Session 8A (60 mins)  
**Evaluating Mistakes and Risks with Commonly Used Planning Techniques**  
*David Handler, Chicago, Illinois  
Professor David Herzig, Valparaiso, Indiana*

9:10 a.m. - Session 2B (60 mins)\* ethics  
**The New Circular 230 Guidelines: Ethical Guidelines and How to Minimize Potential Professional Liability**  
*Howard Fisher, Beverly Hills, California  
Alexander Fisher, Beverly Hills, California*

10:10 a.m. - Break  
10:25 a.m. - Session 3B (60 mins)  
**Evaluating Captive Insurance Proposals: Business Uses, Pressure Points and IRS Hot Spots**  
*Chaz Lavelle, Louisville, Kentucky*

11:25 a.m. - Session 4B (60 mins)  
**Planning for Art as Unique Assets: Key Issues for Collectors, Their Heirs, and Advisors**  
*Richard Horwood, Chicago, Illinois*

1:45 p.m. - Session 5B (60 mins)  
**Maintaining and Obtaining Income Tax Basis Using Illustrative Examples: Part 1**  
*Turney Berry, Louisville, Kentucky  
Paul Lee, New York, New York*

2:45 p.m. - Session 6B (60 mins)  
**Maintaining and Obtaining Income Tax Basis Using Illustrative Examples: Part 2**  
*Turney Berry, Louisville, Kentucky  
Paul Lee, New York, New York*

3:45 p.m. - Break  
4:00 p.m. - Session 7B (60 mins)  
**Reproductive Rights of Parents, Genetic Material and Inheritance Rights for Posthumously Conceived Children**  
*Joan Burda, Lakewood, Ohio*

5:00 p.m. - Session 8B (60 mins)  
**Section 1411: The Net Investment Income Tax as Applied to Trusts and Estates**  
*David Kirk, Washington D.C.*

## FRIDAY, NOVEMBER 14, 2014

9 hours  
1 hour ethics

8:00 a.m. - Session 9 (60 mins)  
**Current Developments of Importance to Estate Planners**..... Hall A  
*Professor Jeffrey Pennell, Atlanta, Georgia*

**A** Choose from the following sessions which are scheduled to run concurrently **B**

9:00 a.m. - Session 10A (60 mins)  
**Third-Party Trusts in a Divorce: Is a Beneficiary's Interest Marital Property?**  
*Professor Jeffrey Pennell, Atlanta, Georgia*

10:00 a.m. - Break  
10:15 a.m. - Session 11A (60 mins)\* ethics  
**Scams that Target the Elderly; Exploitation of Seniors by Family Members; How Predators Target Homes of Seniors**  
*Michael Kirtland, Colorado Springs, Colorado  
Catherine Seal, Colorado Springs, Colorado*

11:15 a.m. - Session 12A (60 mins)  
**Evaluating Portability, Portability Problems, and the Post-ATRA Planning Paradigm**  
*Mickey Davis, Houston, Texas  
Melissa Willms, Houston, Texas*

12:15 p.m. Luncheon - Session 13 (60 mins)  
**Looking Over the Past 30 Years: Trends that are Changing**..... Great Hall  
*Christine Albright, Chicago, Illinois*

**A** Choose from the following sessions which are scheduled to run concurrently **B**

1:15 p.m. - Session 14A (60 mins)  
**Powers of Appointment Under the New Uniform Powers of Appointment Act: Planning and Drafting Considerations**  
*Professor Ira Bloom, Albany, New York*

2:15 p.m. - Session 15A (60 mins)  
**Drafting for Flexibility, Especially if Estate Taxes are No Longer a Concern**  
*Professor William LaPiana, New York, New York*

3:15 p.m. - Break  
3:30 p.m. - Session 16A (60 mins)  
**Saving for Education: Creating Educational Dynasty Trusts Using 529 Plans**  
*Susan Bart, Chicago, Illinois*

4:30 p.m. - Session 17A (60 mins)  
**Fiduciary Income Taxation: Current Critical Issues and Strategies**  
*Robert Keebler, Green Bay, Wisconsin*

5:30 p.m. **Adjournment**

9:00 a.m. - Session 10B (60 mins)  
**Evaluating Commercial Annuities and Reverse Mortgages: Are Deferred Payment Annuities too Good to be True?**  
*Alan Gassman, Clearwater, Florida*

10:00 a.m. - Break  
10:15 a.m. - Session 11B (60 mins)\* ethics  
**Fiduciary Duties and Ethical Challenges for Trustees: An Evolving Landscape**  
*Kim Kamin, Chicago, Illinois*

11:15 a.m. - Session 12B (60 mins)  
**Maximizing the Chances Your Donor's Charitable Intentions are Followed: Creating Charitable Legacies that are Workable, Sustainable and Sensible**  
*Sanford Schlesinger, New York, New York*

1:15 p.m. - Session 14B (60 mins)  
**What Every Estate Planner Needs to Know About Cancellation of Indebtedness, Loan Modifications, Foreclosures and Converting Debt into Equity: Part 1**  
*Professor Douglas Kahn, Ann Arbor, Michigan  
Professor Jeffrey Kahn, Tallahassee, Florida*

2:15 p.m. - Session 15B (60 mins)  
**What Every Estate Planner Needs to Know About Cancellation of Indebtedness, Loan Modifications, Foreclosures and Converting Debt into Equity: Part 2**  
*Professor Doug Kahn, Ann Arbor, Michigan  
Professor Jeff Kahn, Tallahassee, Florida*

3:15 p.m. - Break  
3:30 p.m. - Session 16B (60 mins)  
**Benefit of the Beneficiary: How Trustees Must Serve Their Beneficiaries**  
*Professor Lee-Ford Tritt, Gainesville, Florida*

4:30 p.m. - Session 17B (60 mins)  
**Reinvent Yourself and Staying "Linked" to Your Clients Using Social Media**  
*Henry Lee, Royal Oak, Michigan*

## Thursday Night Reception

Thursday, November 13, 2014  
6:15 pm - 7:30 pm — hosted by Stout Risius Ross, Inc.

Program will be modified to fully reflect any legislative developments affecting the estate tax.



## INTRODUCTION

The 40th Annual Institute will present topics relevant for all individuals, even those not exposed to the estate tax because of the high exemptions. Several sessions are designed to evaluate financial products and planning techniques so that one can better understand and evaluate these products and proposals in determining not only the tax and financial advantages they offer, but also their limitations. In addition, the Institute offers topics not found in most estate planning CE programs such as protecting the elderly from scams and exploitation. As part of the objective of refreshing areas that can expand one's practice, a session will review the income tax consequences of debt cancellation, foreclosures, and debt restructuring. Recognizing the importance of the income tax, the Institute will continue to devote sessions to income tax planning techniques clients can use immediately.

## FACULTY

**Christine L. Albright:** Holland & Knight, Chicago, IL; ACTEC Fellow

**Susan Bart:** Sidley Austin, LLP, Chicago, IL; ACTEC Fellow

**Turney Berry:** Wyatt, Tarrab & Combs, LLP, Louisville, KY; ACTEC Fellow; Adjunct Professor of Law

**Jonathan Blattmachr:** Pioneer Wealth Partners, Alaska Trust Co., New York, NY; ACTEC Fellow, Elected to NAEPC Estate Planning Hall of Fame

**Ira Bloom:** Professor of Law Albany Law School, Albany, NY; ACTEC Fellow

**Joan M. Burda:** Attorney at Law, Lakewood, OH

**Natalie Choate:** Nutter, McCleannen & Fish, LLP, Boston, MA; ACTEC Fellow

**Gregory Crawford:** Alliance Trust Company, Reno, NV

**Jennifer A. Davis:** Cook Islands Financial Services; Development Authority, Rarotonga, Cook Islands

**Mickey R. Davis:** Davis & Willms, PLLC, Houston, TX; ACTEC Fellow

**Howard S. Fisher:** Law Offices of Howard S. Fisher, Beverly Hills, CA

**Alan S. Gassman:** Gassman Law Associates, PA, Clearwater, FL

**David Handler:** Kirkland & Ellis, Chicago, IL; ACTEC Fellow; Elected to NAEPC Estate Planning Hall of Fame

**David Herzig:** Professor of Law, Valparaiso University, Valparaiso, IN; Visiting Professor, University of Louisville

**Jerome M. Hesch:** Berger Singerman LLP, Miami, FL; Adjunct Professor; Elected to NAEPC Estate Planning Hall of Fame; ACTEC and ACTC Fellow

**Richard M. Horwood:** Horwood, Marcus & Berk, Chartered, Chicago, IL; ACTEC Fellow

**Donald Jansen:** Senior Tax Counsel, University of Texas, Austin, TX; ACTEC and ACTC Fellow

**Christopher Jones:** Moore & Van Allen, Charlotte, NC; ACTEC Fellow

**Douglas Kahn:** Professor of Law, University of Michigan, Ann Arbor, MI

**Jeffrey Kahn:** Professor of Law, Florida State University, Tallahassee, FL

**Kim Kamin:** Gresham Partners, LLC, Chicago, IL; ACTEC Fellow; Adjunct Professor of Law

**Robert Keebler:** Keebler & Associates, CPAs, Green Bay, WI

**David Kirk:** Ernst & Young, LLP, Washington, DC; Drafter of the §1411 Regulations

**Michael A. Kirtland:** Kirtland & Seal, LLC, Colorado Springs, CO

**William P. LaPiana:** Professor of Law, New York Law School, New York, NY; ACTEC Fellow

**Charles J. Lavelle:** Bingham Greenbaum Doll, LLP, Louisville, KY

**Henry P. Lee:** Howard & Howard, PC, Royal Oak, MI

**Paul Lee:** Alliance Bernstein Global Wealth Management, New York, NY

**Neill G. McBryde:** Moore & Van Allen, Charlotte, NC; ACTEC Fellow

**Laura H. Peebles:** Deloitte Tax LLP, Washington, DC

**Jeffrey Pennell:** Professor of Law, Emory University, Atlanta, GA; ACTEC Fellow; Associate Reporter, Restatement of Trusts, 3d.

**Sean Reeves:** Southpac Trust International, Inc., Cook Islands

**Neal Rubin:** City National Rochdale Investment Management, New York, NY

**Jack Sawyer:** Alston & Bird, LLP, Atlanta, GA; ACTEC Fellow

**Sanford J. Schlesinger:** Schlesinger Gannon & Lazetera, LLP, New York, NY; Director, NYU Institute on Federal Taxation

**Catherine Seal:** Kirtland & Seal, LLC, Colorado Springs, CO

**Lee-Ford Tritt:** Professor of Law, University of Florida, Gainesville, FL; ACTEC Fellow

**Jeffrey M. Verdon:** Jeffrey M. Verdon Law Group, LLP, Newport Beach, CA

**Aen Webster:** Buchanan, Ingersoll & Rooney, PC, Washington, DC

**Melissa Willms:** Davis & Willms, PLLC, Houston, TX; ACTEC Fellow

**Diana S.C. Zeydel:** Greenberg Traurig, P.A., Miami, FL; ACTEC Fellow

## PROGRAM LOCATION

The Institute will be held November 13-14, 2014, at South Bend's Century Center on the banks of the St. Joseph River in downtown South Bend, Indiana, at 120 South St. Joseph Street.  
South Bend uses Eastern Time (same as New York City)

### Continuing Education Certification

For those attendees desiring certification of attendance at the program, the Institute will provide attendance logs and will issue certificates of attendance. The program will afford up to 17.00 actual hours of continuing education, including up to 2.00 hours of ethics. Each continuing education accrediting agency determines the number of continuing education hours (including ethics hours) it will accept for accreditation.

### Registration

If you register online prior to the start of the Institute, the fee is \$710.00. The fee for the Institute is \$740.00 if you submit a paper application and pay in advance (refundable if written notice of cancellation is received not later than October 16, 2014, by the Notre Dame Conference Center, 115 McKenna Hall, Notre Dame, Indiana 46556), and \$750.00 if paid at the time of the Institute. Single day registration is \$430.00 (or \$440.00 at the door.) The fee includes continental breakfasts, refreshments, luncheons, the reception following the program on Thursday and the lecture outlines. Questions? Telephone (574) 631-6691; FAX (574) 631-8083; email, dboulac@nd.edu.

### Audio CDs and Lecture Outlines

Audio CDs and lecture outlines may be ordered for \$740.00 by writing in advance to the Notre Dame Conference Center, 115 McKenna Hall, Notre Dame, Indiana 46556. Lecture outlines alone may be ordered for \$135.00 (and will be filled at the conclusion of the program based on availability).

### Confirmations

Confirmations will be emailed.

### Lodging

Limited lodging is available at group rates. Contact the hotels directly and ask for the Institute's group block rate. For lodging assistance and alternatives, call 1-800-828-7881 (the Convention and Visitors Bureau).

**Note: Conference registration is required for hotel group rates.**

#### Downtown

Double Tree .....	574-234-2000
Residence Inn by Marriott.....	574-289-5555
The Oliver Inn .....	574-232-4545
Ask for the preferred rate of 15% off	

#### University Mall (Mishawaka)

Country Inn & Suites .....	574-271-1700
Courtyard by Marriott .....	574-273-9900
Hyatt Place.....	574-258-7777
Spring Hill Suites by Marriott .....	574-271-0832
Varsity Club .....	800-946-4822

#### Suburban (North)

Comfort Suites.....	574-272-1500
Hampton Inn & Suites .....	574-277-9373
Hilton Garden Inn.....	574-232-7700
Inn at St. Mary's .....	800-947-8627
Ivy Court .....	574-277-6500
Quality Inn .....	574-277-3211
Suburban .....	574-968-4737
Waterford Estate Lodging.....	574-272-5220

#### Suburban (South)

Comfort Suites.....	574-291-3100
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**SAVE MONEY AND TIME, REGISTER ONLINE AT:**

**<http://law.nd.edu/alumni/continuing-legal-education>**





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Notre Dame, Indiana 46556

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